



# The People Manager's Tool Kit: A Practical Guide to Getting the Best From People

By Karen Gately

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## The People Manager's Tool Kit: A Practical Guide to Getting the Best From People By Karen Gately

### Essential tools busy managers need to get the best out of their teams and people

People who manage people face a number of challenges, from keeping workers engaged and performing at a high level to dealing with absenteeism and bad behaviour in the workplace. In *The People Manager's Toolkit*, leadership and people management specialist Karen Gately offers a suite of practical tools for optimising staff performance and dealing with a wide variety of "people issues."

Avoiding all human resources jargon and complicated management theory, this straightforward how-to guide shows you practical everyday solutions to common problems. You'll learn to effectively leverage the tools to improve business results, whether your issue is getting people to do more than just the bare minimum, deciding on appropriate financial incentives, or any other issue that involves people and those who lead them.

- Written by the highly regarded founder of Ryan Gately, the specialist consulting practice on human capital management based in Melbourne, Australia
- Features practical, effective advice for dealing with and solving almost any people problem at work
- Includes real-world case studies that showcase the book's tools and tips in action

Whether you just need a little help keeping your people motivated or you've got so many problems that you don't even know where to start, *The People Manager's Toolkit* gives you the strategies and solutions you need to solve virtually any issue.

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### Editorial Review

From the Back Cover

**Exhausted by the daily grind of dealing with people issues?**

**Overwhelmed by the unrelenting challenges of leadership?**

**Eager to find new ways to motivate your staff?**

*The People Manager's Toolkit* is the solution for you. This book will show you simple, easy-to-use strategies to:

- leverage your team's potential and achieve outstanding results
- elevate engagement and inspire people to exceed their own expectations
- reduce staff turnover and gain the loyalty of your best and brightest
- earn respect and nip poor performance and absenteeism in the bud
- lead your people successfully through even the most difficult organisational change.

If you need simple answers and strategies to solve your people-management challenges, *The People Manager's Toolkit* is the straight-talking, practical guide you've been looking for.

*Karen is an engaging expert in the field of unlocking the vital talents of staff. Her approach to leadership combines corporate compassion with traditional commercial acumen. This is something that has been consistently requested by established managers and those aspiring to lead others.*

—**Imogene Hewett**, National Manager Executive Development, Drake International

About the Author

**KAREN GATELY** is a leadership and people-management specialist and a founder of Ryan Gately, a specialist HR consulting practice based in Australia. Working with top companies of all shapes and sizes, Karen is a highly regarded expert in achieving outstanding business performance through people.

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